# C-o-I? More Like C-o-Why Should I Care About Certificates of Insurance? 

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Enterprise Risk Management

## What's the Plan?

1. Common Commercial Insurance Policies
2. Purpose and Process of Tracking Certificates of Insurance
3. ACORD 25 Form
4. Minimum Insurance Coverage Requirements
5. Spot the Deficiency

## Learning Objectives

1. Types of Insurance Businesses Carry
2. Why Track Insurance
3. Limitations of a Col
4. How to Interpret a Col
5. How to Spot Col Deficiencies


## Vocabulary

Col :
Insured :

Certificate of Insurance
Entity that purchases and benefits from the insurance

Additional Insured: Third party that also benefits from the insurance

Liability Insurance: Insurance for damages to third parties
Endorsement :
Written change to an insurance policy

## Commercial Insurance: 101

 INSURANCEGeneral Liability
Bodily Injury
Property Damage
Personal Injury
Advertising Injury


Automobile Liability


## Commercial Insurance: 101

## Excess/Umbrella Liability

Per Occurrence v. Aggregate


INSURANCE NERD ALERT


Workers' Compensation and Employer's Liability


## Common Col Questions

What is a Certificate of Insurance (Col)?
How do businesses track Cols?
What's the purpose of a Col?


Why do we collect insurance information?
Who completes a Col?
When do we receive Cols?
How do we receive Cols?
Who receives and tracks Cols?
How many Cols do we track and receive?


## Limitations of Cols

1. Does not show what is or is not covered
2. Snapshot in time
3. "For informational purposes only"
4. Logistical headaches


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## ACORD 25 Form



## ACORD 25 Form



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## ACORD 25 Form



## Minimum Insurance Requirements

| University of North Carolina-Charlotte | Minimum Insurance Coverage Requirements |  | September 2022 |
| :---: | :---: | :---: | :---: |
| Coverage | Low Risk Profile | Medium Risk Profile (Standard) | High Risk Profile |
| Type of Contract | Contracts that are very small in dollar value ( $<\$ 5,000$ ) and/or present very little risk to people/property (e.g. minor landscaping, small service jobs) | [Most contracts will fall here] Contracts that are medium in dollar value ( $\$ 5,000$ $\$ 1,000,000$ ) and present a medium level of risk to people/property | High Value Contracts $(+\$ 1,000,000)$ and/or present a high level of risk to people/property (e.g. hazardous waste removal, GCs on major construction projects, engineers, architects, fireworks displays) |
| Commercial General Liability <br> Products/Completed Operation Explosion, Collapse \& Underground (XCU) | $\$ 500,000$ Combined Single Limit (CSL) per occurrence | \$1,000,000 | \$1,000,000 |
| Automobile Liability | $\$ 500,000 \mathrm{CSL}$ per occurrence | \$1,000,000 | \$1,000,000 |
| Umbrella Liability | n/a | $\$ 1,000,000$ (OK to waive if CGL occurrence limit is $\$ 2,000,000$ or more) | \$2,000,000 |
| **Workers' Compensation | Statutory | Statutory | Statutory |
| **Employers Liability | \$100k/\$500k/\$100k | \$500k/\$500k/\$500k | \$500k/\$500k/\$500k |
| **Waiver of Subrogation on WC | Required if available | Required if available | Required |
| Professional Liability may be required on a risk profile depending on nature of services provided by contract (e.g. | If specifically required by the contract | If specifically required by the contract | If specifically required by the contract |
| Environmental/Pollution Liability required if demolition, use of hazardous materials or environmentally sensitive | n/a | n/a | If specifically required by the contract |

## Minimum Insurance Requirements



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## Example 1

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ERTIFICATE OF LIABILITY INSURANCE

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Charlotle for General LLabllity, Auto Liabillty, Umbrella Llabllity and Workers Compensation, as required
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Example 2


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Example 3



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| The Universilty of North Carolina at Charlotte <br> 9201 University City Blvd Charlotte, NC 28223 |  |  |  |  |  |  |  |  |
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Example 4
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## Questions?



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